

Metra Electronics has been a leader in the aftermarket industry since 1949, our foundation was built on the design and manufacturing of ABS dash kits for aftermarket radios. The premier manufacturer of after-market car stereo installation kits, the installers' choice. Over the years Metra has expanded into many other industries, like Home Theater, Electronic Interfaces, Vehicle lighting and Safety. Metra is on a fast pace growth curve and we are looking for dedicated self-starters to contribute to our rapid pace. We are a privately owned company headquartered in sunny Central Florida and are searching for results orientated people to join our growing Sales Department **AT OUR DAYTONA BEACH, FL LOCATION.**

## **OUR CORPORATE MISSION**

To enthusiastically and aggressively approach any opportunity to utilize our brain trusts, facilities, strategies, alliances and capital for the advancement of our employees and stakeholders. There will be no limitations as we strive to create, innovate, manufacture and deliver high quality, good value products to not only satisfy but also astonish our customers. By following our vision and attaining high levels of honesty and integrity, we will experience the joy of competition and winning.

**Inside Sales Representative-** needed for a fast paced growing **auto-sound installation** Products Company.

The people that we are looking for are well-spoken, poised, dynamic and focused, with a vigorous work ethic and enjoy being on the phone. The primary role will be developing new business as well as maintaining and growing our existing customer base. As our customer base is nationwide, most of the time will be spent on the telephone. The selected individuals will also be expected to create and identify new markets for the product line. Phone sales experience is required. Must have intermediate level computer skills including Microsoft office; be self-motivated with a proven sales record. **Car Stereo Installation experience required.**

In exchange for your talent and hard work, we offer a base salary/commission, stability with tremendous growth potential, a professional, yet friendly and casual office environment. We offer a wide range of benefits including major medical health insurance, dental, vision, Paid time off, 401k with a company match, and much much more.

If interested, E-mail resumes to [resumes@metra-autosound.com](mailto:resumes@metra-autosound.com)

## **REQUIREMENT:**

The selected individuals will also be expected to create and identify new markets for the product line. Phone sales experience required. Must have basic computer skills; be self-motivated with a proven sales record. **Car Stereo Installation** a major plus.

## **Job Requirements:**

Well-spoken with a pleasant phone manner  
Intermediate level computer skills including Microsoft office  
Dynamic and focused  
Vigorous work ethic  
Car Stereo installation experience A MUST  
Metra parts knowledge-A MAJOR+  
Phone sales experience  
computer skills  
Self-motivated